



QFZ

هيئة المناطق الحرة - قطر
Qatar Free Zones Authority



NO BETTER PLACE, NO BETTER TIME

Discover QATAR FREE ZONES

Key facts

Population ● **2.6 million**

GDP ● **USD 170 billion (2017)**
Growing at 2.4%

GDP per capita ● **USD 124,529**
One of the highest in the world

Natural gas reserves ● **25 trillion m3**
Third largest in the world

Natural gas production ● **176 billion m3**
One of the world's largest LNG exporters



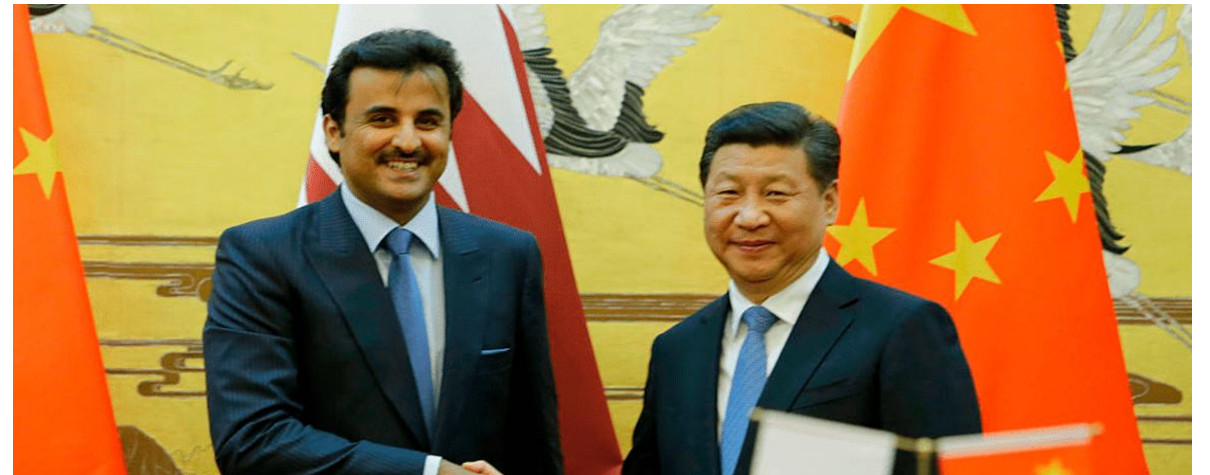
Qatar scores highly on a range of global competitiveness metrics, often coming first in the region*

- Infrastructure **80 / 100**
- Macroeconomic stability
- **96.5 / 100**
- Entrepreneurship **#1 in the Arab World****

* World Economic Forum (WEF) Global Competitiveness Report 2018

** World Bank and WEF Global Entrepreneurship Index 2018

Qatar has close ties with leading economies around the world



Qatar ranks highly across a range of global competitiveness metrics



Source: The World Economic Forum - Global Competitiveness Report 2018.

* Source: Legatum Institute Annual Prosperity Index, 2018

Qatar is not only a great place to work, it's a fantastic place to live

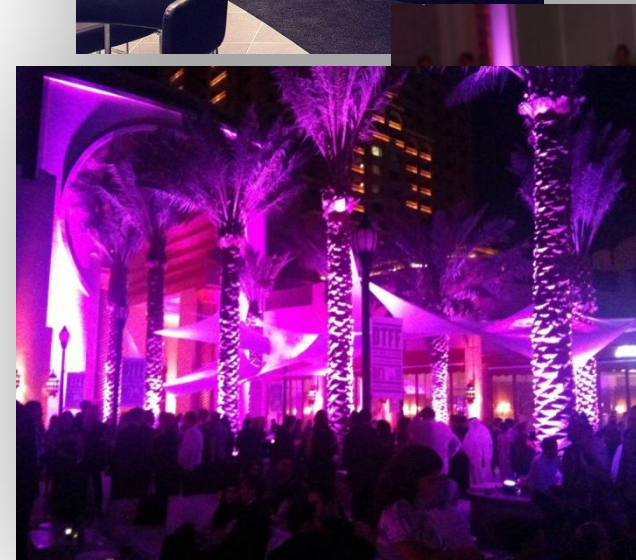
The country boasts extremely low crime rates, world-class schools and universities, cultural attractions and great recreational facilities.

- _____ Education system ranked 4th in the world by WEF
- _____ Global cuisine by world-leading restaurateurs including Alain Ducasse, Gordon Ramsay and Michelin-starred Vineet Bhatia
- _____ Wide range of cultural events hosted by the modern public library and the Doha Film Institute
- _____ Cutting edge co-working spaces such as FabLabs, offering advanced digital technology including 3D printers and laser cutting
- _____ One of the world's best healthcare systems, offering the latest therapies and medicines at advanced hospitals and health research facilities
- _____ Highly-ranked international schools teaching British, American and IB curricula



A modern, cosmopolitan hub in the Arab world

- Recognized as a major sporting hub, Qatar is home to world-class sporting facilities for both men and women. The annual Women's TOTAL tournament is hosted in February and is a major fixture in the tennis calendar, broadcast across the world.
- Labor force participation for women is above 50%, the highest in the Gulf and above the world average. This rate is set to continue to rise, as more than 65% of higher education graduates are women.
- Museums, safaris, water sports and relaxing spa options all play a part in Qatar's leisure and lifestyle activities.
- Qatar practices religious tolerance with several Christian facilities, including an official Catholic church, in addition to the mosques around the country. Those who practice other religions are free to do so.
- With a large expat community, laws in Qatar allow pork and alcohol to be sold, which is not common in other Arab countries.



India – Qatar Bilateral Relations

Qatar - India Bilateral Relations

- Qatar and India share an excellent bilateral trade and investment **relationship which is growing steadily** under an excellent framework provided by the leadership of the two countries.
- Both countries are keen to expand collaborations to their mutual benefit in the fields of **energy; business, finance and investments; infrastructure; education and research; sports; travel and tourism; and other areas.**
- India is the third largest export destination for Qatar. Total bilateral trade reached **\$12.3 billion during 2018-19.**



Qatar - India Bilateral Trade & Investments

- **Trade Balance:** The bilateral trade balance (the difference between exports and imports) has been in favour of Qatar for the last several years. India's skewed trade deficit is due to the fact it's one of the major importers of Qatari LNG.
- **Indian Investments in Qatar:** **Around 24 fully-owned Indian companies (including L&T, Punj Lloyd, Shapoorji Pallonji, Voltas, Simplex, TCS, Wipro, Tech Mahindra, etc.) and an estimated 6000 Qatar-India joint ventures operate in various sectors of the Qatari economy.** There is a growing interest shown by the Indian companies in contributing to the construction, infrastructures, communications, information technology, energy and other fields.
- **Planned Indian Investments in Qatar:** India is seriously looking forward to direct investment in the manufacturing and production of liquefied natural gas and chemical industries thereof especially the industry of fertilizers, urea, petrochemicals including the projects concerning the infrastructures related to the industry of the natural gas and drillings of oil, minerals and power.

Qatar-India bilateral trade

	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
Indian export to qatar	1,054.98	902.13	784.56	1,471.88	1,611.16
% Growth		-14.49	-13.03	87.61	9.46
India's total export	310,338.48	262,291.09	275,852.43	303,526.16	330,078.09
% Share (qatar in total export)	0.34	0.34	0.28	0.48	0.49
Indian import from qatar	14,604.71	9,022.16	7,646.22	8,409.02	10,721.70
% Growth		-38.22	-15.25	9.98	27.5
India's total import	448,033.41	381,007.76	384,357.03	465,580.99	514,078.42
% Share (qatar in total import)	3.26	2.37	1.99	1.81	2.09
Qatar - india total trade	15,659.69	9,924.29	8,430.78	9,880.90	12,332.86
% Growth		-36.63	-15.05	17.2	24.82

(Values in US \$ Millions)

Top-10 products imported by Qatar from India

Products	2017-2018	2018-2019	% Growth
Articles of iron or steel	93.9	142.44	51.69
Cereals	137.83	132.71	-3.71
Organic chemicals	79.51	98.86	24.34
Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television image and sound recorders and reproducers, and parts	89.24	96.38	8
Natural or cultured pearls, precious or semiprecious stones, pre.Metals, clad with pre. Metal and artcls thereof; imit. Jewelry; coin	71.49	91.32	27.74
Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	73.23	80.7	10.2
Iron and steel	48.96	64.82	3.4
Plastic and articles thereof	59.49	64.44	8.32
Copper and articles thereof	207.78	64.36	-69.03
Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral waxes	61.01	63.08	32.39

(Values in US \$ Millions)

Source: Department of Commerce, Government of India

QFZA India engagements in last 3 months

6:01 4G

World Trade Center - Mumbai 152 followers 2m [+ Follow](#)

(From left to right): Mr. Anil Velde, Joint Director, MVIRDC World Trade Center Mumbai, Mr. **Abhijitsinh Jadeja**, Director, Nine North Consulting, Mr. **Wilson Chan**, Director- Markets, Qatar Free Zones Authority, Ms. Rupa Naik, Senior Director, MVIRDC World Trade Center Mumbai during the meeting at World Trade Center Mumbai on 19th August 2019.

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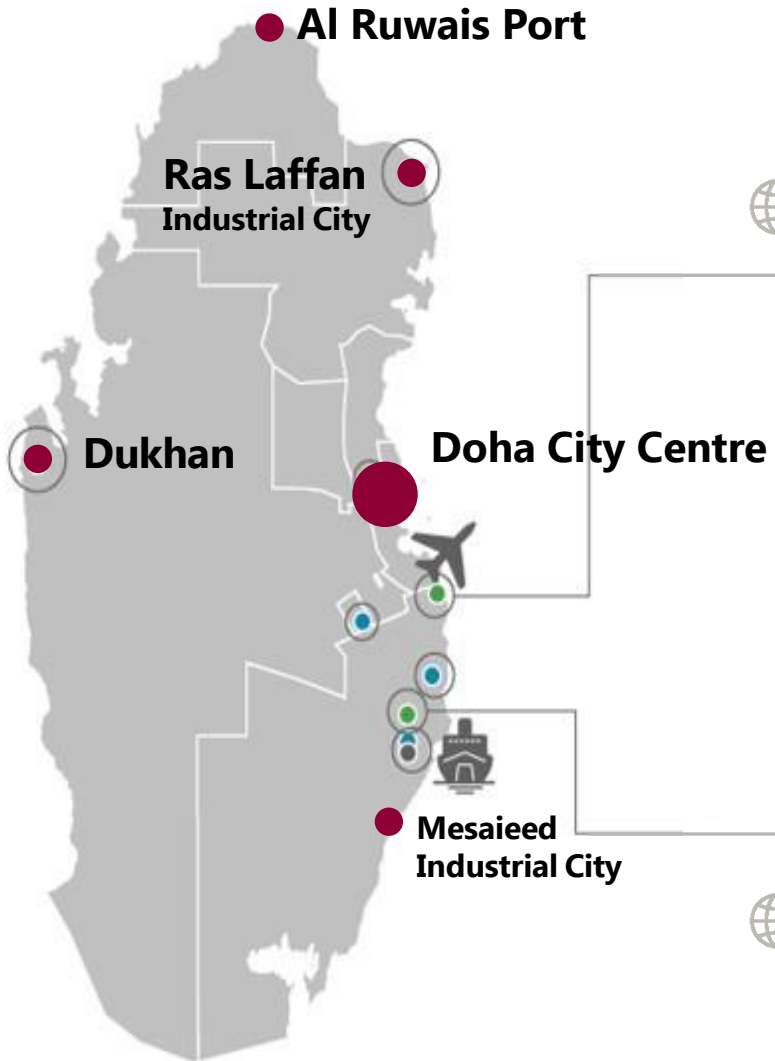
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The Free Zones



Where they are



Airport Free Zone @ Ras Bufontas



Port Free Zone @ Umm Al Houl



Ras Bufontas – the Airport Free Zone





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Land Use Masterplan and Clusters

	Mixed Use (Retail-Commercial)
	Mixed Use (Retail-Residential)
	Showroom Commercial
	Mixed Use
	FZA HQ + Serviced Offices
	Warehouses, Logistics & Assembly
	Open Space

Target Sectors:

- Consumer Goods
- Media & Design Services
- Energy & Environmental Technologies
- ICT
- Pharmaceuticals
- Financial Services & Insurance
- Retail Trade
- Leisure & Hospitality
- Logistics & Warehousing
- Aerospace & Aviation Activities



Commercial Boulevard



The Business & Innovation Park (BIP)



The Business & Innovation Park (BIP)



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The Business & Innovation Park (BIP)

Pre-built property solutions

Port Zone @ Umm Al Houf



- 14 light industrial units** under construction
- Anticipated completion date: Q2 2020

Airport Zone @ Ras Bufontas



- 24 light industrial units** under construction
- Anticipated completion date: Q4 2019



- Oasis Office Building**
- Anticipated completion date: Q3 2019

Pre-built light industrial units (LIU)



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Umm Alhoul – the Sea Port Free Zone



Umm Alhoul



SECTOR ACTIVITIES

- Logistics Hub
- Industrial Sectors Focus
- Heavy Manufacturing
- Maritime Industries & Services
- Down Stream Petrochemical
- Emerging Technologies

PROPERTY SOLUTIONS

- 1.8 Sq. Km of Serviced Land Plots
- Prebuilt Start-Up Units
- MARSA Port – 8.5 m draught - 2.5 km of Quay Wall

Pre-built light industrial units (LIU)



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Pre-built light industrial units (LIU)



MARSA 'Marine Cluster' at Umm Alhoul

The gateway for Qatar's marine industry, welcoming foreign investors and local enterprises across a diverse range of marine services and light industry



Maintenance



Logistics



Brokerage



Research



Design



Boat Building



Safety



Training



Leisure



Marine pre-built light industrial units (LIU)



Marine Facilities



Marine Facilities



Our Offering To Investors



Unique Benefits



Tax & Capital

- **0% corporate tax for renewable 20-year periods.**
- **No individual income tax.**
- **No restrictions on capital repatriation**
- **Qatar's double taxation treaty network with 65+ countries.**



Corporate Structuring

- **100% foreign ownership**
- **Partnership / JV opportunities with local companies / state enterprises.**
- **Branch or LLC structuring options.**
- **Access to investment funding.**



Workforce Options

- **Skilled workforce available in country.**
- **Work permit regime directly managed by the Free Zone Authority.**
- **Flexible foreign workforce visa regime & best practice employment regulations.**
- **Workers' accommodation available in the Zones.**



Property Solutions & Strategic Infrastructure







- **Land Plots: pre-built and self-build options.**
- **Turnkey office solutions available.**
- **Zones strategically located in Doha & adjacent to Airport & Port.**
- **Metro servicing both Zones.**

FDI partnership opportunities with local champions



Business friendly regulations

QFZA is an independent authority focused on creating a **User-Friendly, Pro-Business and Globally Competitive Regulatory Framework**

-  Advanced licensing regime
-  Compliance with international best practice
-  Transparent and competitive operating environment
-  Qatar International Court
-  Regulations to serve FDI
-  Special laws to serve Intellectual Property Rights, Privacy and Data Protection

We are focused on three key sectors

As a new organization, we are able to tailor solutions for companies who choose to operate in our free zones, and evolve to best suit your needs.



Logistics

Benefit from the unparalleled accessibility, connectivity and capacity of Hamad Port and Hamad Airport. Our port has a current yearly cargo capacity of 2 million TEU, while the airport transports 25 million passengers and 2 million tons of cargo a year.

Chemicals

Tap into globally attractive end user industries and diverse market segments, such as advanced textiles and engineered materials, by capitalizing on Qatar's vast natural gas reserves and competitively priced inputs.

Emerging Technologies

Qatar's small size, powerful infrastructure, high internet and smartphone penetration and the continued growth of its tech sector all make it an excellent hub for tech operations, across automotive, marine, aviation, pharma and more.

And a wide range of key activities

Within our sector focus, QFZA has identified a wide range of permitted activities for entities operating in the zones. These are likely to evolve over time and should be treated as indicative of key areas of activity.

Cluster Activities	Examples
Industrial Products and Services	Chemicals, plastics and rubber, metals, minerals, paper, packaging, textiles or wood products
Pharma, Life Sciences and Medical Services	Medical devices, biotechnologies
Automotive and Transport Equipment	Auto components, automotive OEM, miscellaneous transport equipment
Aerospace and Aviation	Air transportation technology, passengers and aircraft assistance
Energy and Environmental Technology	Renewables, recycling, environmental control systems
Construction and Real Estate	Construction materials, machinery, equipment
Food and Beverage	All F&B related projects
Consumer Goods	Electronics, accessories, cutlery, jewelry, toys
Marine	Boat maintenance, boat brokerage, water safety training
Logistics and Warehousing	Production of bulk containers, transportation pipes
ICT	Software and IT services, communications activities, broadcasting, office equipment
Media and Design	Video games, publishing, music, design services, TV, advertising, market research, PR
Financial Services and Insurance	Banks, investment funds, VC funds, hedge funds, brokerages, foreign exchange services
Professional and Business Services	Legal, accountancy, consultancy, market research
Leisure and Hospitality	Hotels, restaurants, leisure and entertainment
Retail	Consumer products



Thank You

For additional information please contact:

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